



SELLER DISCOUNTS / COMMISIONS

PRODUCT	RRP including VAT	VAT 20%	RRP excluding VAT	AFFILIATE 15% COMMISION		MEMBER 25% DISCOUNT £100 + TOTAL ORDER					WHOLESALE 30% DISCOUNT £200 - £999 TOTAL ORDER					WHOLESALE 35% DISCOUNT £1,000 + TOTAL ORDER				
				Supplier profit		DISCOUNTED PRICE	VAT 20%	PRICE EX VAT	Supplier profit		DISCOUNTED PRICE	VAT 20%	PRICE EX VAT	Supplier profit		DISCOUNTED PRICE	VAT 20%	PRICE EX VAT	Supplier profit	
				£	%				£	%				£	%				£	%
				£	%	£	%	£	%	£	%	£	%	£	%	£	%	£	%	
Pot 4g	£16.00	£2.67	£13.33	£2.40	15.00%	£12.00	£2.00	£10.00	£4.00	25.00%	£11.20	£1.87	£9.33	£4.80	30.00%	£10.40	£1.73	£8.67	£5.60	35.00%
Pot 8g	£24.00	£4.00	£20.00	£3.60	15.00%	£18.00	£3.00	£15.00	£6.00	25.00%	£16.80	£2.80	£14.00	£7.20	30.00%	£15.60	£2.60	£13.00	£8.40	35.00%
Refill 4g	£12.00	£2.00	£10.00	£1.80	15.00%	£9.00	£1.50	£7.50	£3.00	25.00%	£8.40	£1.40	£7.00	£3.60	30.00%	£7.80	£1.30	£6.50	£4.20	35.00%
Refill 8g	£21.00	£3.50	£17.50	£3.15	15.00%	£15.75	£2.63	£13.12	£5.25	25.00%	£14.70	£2.45	£12.25	£6.30	30.00%	£13.65	£2.28	£11.37	£7.35	35.00%
Face cream 20ml	£9.00	£1.50	£7.50	£1.35	15.00%	£6.75	£1.13	£5.62	£2.25	25.00%	£6.30	£1.05	£5.25	£2.70	30.00%	£5.85	£0.98	£4.87	£3.15	35.00%
Face cream 50ml	£21.00	£3.50	£17.50	£3.15	15.00%	£15.75	£2.63	£13.12	£5.25	25.00%	£14.70	£2.45	£12.25	£6.30	30.00%	£13.65	£2.28	£11.37	£7.35	35.00%
Foundation brush	£18.00	£3.00	£15.00	£2.70	15.00%	£13.50	£2.25	£11.25	£4.50	25.00%	£12.60	£2.10	£10.50	£5.40	30.00%	£11.70	£1.95	£9.75	£6.30	35.00%
Bronzer brush	£18.00	£3.00	£15.00	£2.70	15.00%	£13.50	£2.25	£11.25	£4.50	25.00%	£12.60	£2.10	£10.50	£5.40	30.00%	£11.70	£1.95	£9.75	£6.30	35.00%
Blusher brush	£15.00	£2.50	£12.50	£2.25	15.00%	£11.25	£1.88	£9.37	£3.75	25.00%	£10.50	£1.75	£8.75	£4.50	30.00%	£9.75	£1.63	£8.12	£5.25	35.00%
Make Up Bag	£8.00	£1.33	£6.67	£1.20	15.00%	£6.00	£1.00	£5.00	£2.00	25.00%	£5.60	£0.93	£4.67	£2.40	30.00%	£5.20	£0.87	£4.33	£2.80	35.00%
Sample	£2.00	£0.33	£1.67	£0.30	15.00%	£1.50	£0.25	£1.25	£0.50	25.00%	£1.40	£0.23	£1.17	£0.60	30.00%	£1.30	£0.22	£1.08	£0.70	35.00%
Empty pot	£8.00	£1.33	£6.67	£1.20	15.00%	£6.00	£1.00	£5.00	£2.00	25.00%	£5.60	£0.93	£4.67	£2.40	30.00%	£5.20	£0.87	£4.33	£2.80	35.00%
Starter kit	£99.00	£16.50	£82.50	£14.85	15.00%	£74.25	£12.38	£61.87	£24.75	25.00%	£69.30	£11.55	£57.65	£29.70	30.00%	£64.35	£10.73	£53.62	£34.65	35.00%
Prep & cover kit	£43.00	£7.17	£35.83	£6.45	15.00%	£32.25	£5.38	£26.87	£10.75	25.00%	£30.10	£5.02	£24.98	£11.40	30.00%	£27.95	£4.66	£23.29	£13.30	35.00%
Radiance & glow kit	£47.00	£7.83	£39.17	£7.05	15.00%	£35.25	£5.88	£29.37	£11.75	25.00%	£32.90	£5.48	£27.42	£12.00	30.00%	£30.55	£5.09	£25.46	£14.00	35.00%
Warmth & contour kit	£34.00	£5.67	£28.33	£5.10	15.00%	£25.50	£4.25	£21.25	£8.50	25.00%	£23.80	£3.97	£19.83	£8.40	30.00%	£22.10	£3.68	£18.42	£11.90	35.00%
Conceal & control duo	£32.00	£5.33	£26.67	£4.80	15.00%	£24.00	£4.00	£20.00	£8.00	25.00%	£22.40	£3.73	£18.67	£8.40	30.00%	£20.80	£3.47	£17.33	£11.20	35.00%